



Job Description

Job Title:	Southern Regional Manager
Department:	Sales
Responsible To:	Mukesh Gupta
Responsible For:	'Southern' Regional Area Manager
Location:	Internally based
Purpose:	Provide up to date information to existing resellers on new products on board, inform them of the entire portfolio range.
Main Duties:	<ul style="list-style-type: none">➤ Product focused➤ Manage existing accounts➤ Provide up to date information on new products, and introduce all portfolio to the resellers➤ Provide training to resellers, create meetings, produce leads, and advise resellers on our Value added services➤ Produce monthly forecasts and regular meeting reports.
Systems:	Goldmine, Intranet and Outlook.
Admin:	Produce monthly forecasts, regular meeting reports, Quotes, forecasting any further adhoc duties.
Action	Contact Lisa Richmond at e92plus on: Tel: 0870 200 9292 Email: careers@e92plus.com