



## Job Description

<b>Job Title:</b>	Product Sales Specialist
<b>Department:</b>	Sales
<b>Responsible To:</b>	Mukesh Gupta
<b>Responsible For:</b>	Creating new business
<b>Location:</b>	Internally based
<b>Purpose:</b>	Provide product focus in a particular product and generate new business
<b>Main Duties:</b>	<ul style="list-style-type: none"><li>➤ Product Focus</li><li>➤ Recruit new resellers, generate forecasts</li><li>➤ Produce quotes</li><li>➤ Deliver training to resellers</li><li>➤ Internal and external based roles</li><li>➤ Control all leads</li><li>➤ Maintain accurate record of pipeline business</li><li>➤ Liaise with marketing team.</li></ul>
<b>Systems:</b>	Goldmine, Intranet and Outlook
<b>Admin:</b>	Produce Quotes, forecasting any further adhoc duties
<b>Action</b>	Contact Lisa Richmond at e92plus on: Tel: 0870 200 9292 Email: <a href="mailto:careers@e92plus.com">careers@e92plus.com</a>