



Job Description

Job Title:	Account Manager
Department:	Sales
Responsible To:	Sales Manager
Responsible For:	Growing, managing and maintaining channel partners.
Location:	Office – Argent House
Purpose:	To provide outbound calls and gain new business.
Main Duties:	<ul style="list-style-type: none">➤ Warm Calling – Customers that have purchased in the last 6 – 18 months➤ Minimum of 50 quality outbound calls with an expected call rate of 100 outbound calls to achieve this➤ Create new business and cold calling accounts from the e92plus database.➤ Have regular contact with accounts.➤ Grow customer base and build relationships with the customers.➤ Provide quotations and pricing solutions.➤ Achieve targets.
Systems:	Create new business and cold calling accounts from the e92plus database.
Admin:	Have regular contact with accounts.
Action	Contact Lisa Richmond at e92plus on: Tel: 0870 200 9292 Email: careers@e92plus.com